

Message Text

UNCLASSIFIED

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ORIGIN ARA-20

INFO OCT-01 ISO-00 COME-00 EB-11 RSC-01 /033 R

DRAFTED BY ARA/CAR - MR. STRASSER:LH

APPROVED BY ARA/CAR - MR. BURKE

ARA/ECP - MR. COHEN

COMMERCE - MR. GARNER (SUBS)

----- 068379

R 182241Z SEP 74

FM SECSTATE WASHDC

TO AMEMBASSY PORT AU PRINCE

UNCLAS STATE 205973

E.O. 11652:N/A

TAGS: BEXP, HA

SUBJECT: FY 1975 CAP: WASHINGTON ACTION STAFF REVIEW

REF: PORT AU PRINCE 1695

1. CAP WASHINGTON ACTION STAFF (W.A.S.) MET ON SEPT 13 TO REVIEW PORT AU PRINCE'S FY 1975 CAP. CURRENT MEMBERS OF THE W.A.S. INCLUDE STATE: ARA/CAR HAITIAN DESK OFFICER, DANIEL A. STRASSER AND ARA/ECP, DEPUTY REGIONAL COMMERCIAL COORDINATOR, EDWARD M. COHEN. COMMERCE: LAD/OIM/BIC, CARIBBEAN DESK OFFICER, JOHN GARNER. USIA: ILA PROGRAM OFFICER FOR CARIBBEAN, WILLIAM H. RODGERS (ABSENT FROM MEETING).

2. W.A.S. NOTED USE OF LANGUAGE "WILL CALL ON" THROUGHOUT CAP AND ASSUMES THIS MEANS "WILL MAKE A SERIES OF CALLS ON" EACH CONTACT INDICATED AS OPPOSED TO SINGLE CALLS. THIS LANGUAGE COULD BE SUBSTITUTED TO CLARIFY THE POINT.

3. RE CAMPAIGN 1: W. A.S. FOUND INCLUSION OF "PGRADLNG OF NATIONAL ROAD NETWORK" OUT OF PLACE. NO ACTIONS WERE LISTED IN CAMPAIGN WHICH PERTAIN TO ROADS. PERHAPS IT SHOULD COME UNDER CAMPAIGN 2 OR 5.

4. RE ACTION 3 OF CAMPAIGN 2: W.A.S. WAS GRATIFIED TO UNCLASSIFIED

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SEE USE OF THE AIDREP IN THE CAP AND VIEWS THIS AS A

FRUITFUL APPROACH.

-RE CAMPAIGN 3 ACTION 4: BECAUSE OF LONG LEAD TIMES REQUIRED TO PROGRAM TRADE MISSIONS, RECOMMENDATIONS TO UTILIZE THE TRADE MISSION ON ENERGY SOURCES SCHEDULED FOR THE DR NOV 1975 SHOULD BE MADE WELL IN ADVANCE OF APRIL AND BE QUITE SPECIFIC. HAITIAN MARKET IS VIEWED AS RELATIVELY UNATTRACTIVE TO SUPPLIERS AND IT IS DOUBTFUL THAT MISSION MEMBERS WOULD BE INTERESTED IN SIDE TRIP TO PORT AU PRINCE.

6. RE CAMPAIGN 5 ACTION 3: POST SHOULD BE AWARE THAT SUITABLE PROMOTIONAL MATERIALS MAY NOT BE AVAILABLE FROM DOC AND SHOULD NOT RELY ON DOC TO SUPPLY THEM. RATHER POST SHOULD USE OWN RESOURCES TO DEVELOP MATERIALS PERHAPS THROUGH DIRECT CONTACT WITH LOCAL AGENCY DISTRIBUTORS OR US BUSINESSMEN. KISSINGER

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